

Message Text

UNCLASSIFIED

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71

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 CIAE-00 EB-11 INR-10 LAB-06

NSAE-00 PA-04 RSC-01 SIL-01 USIA-15 PRS-01 SAM-01

DRC-01 /077 W

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FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 1508

UNCLAS STOCKHOLM 864

E.O. 11652 N/A

TAGS: BEXP SW

SUBJ: MICROWAVE TECHNOLOGY JEEP, NOV 13-15, 1973:

REVISED REPORT

REF: STOCKHOLM'S A-458, DEC 18, 1973

1. DON RONDEAU, CORPORATE SECRETARY TREASURY, DATRON SYSTEMS, INC., CHATSWORTH, GA., WAS IN STOCKHOLM LAST WEEK TO FOLLOW UP ON HIS FIRM'S PARTICIPATION IN THE STC MICROWAVE JEEP, NOV 13 - 15, 1973. HE REPORTED THAT, AS A RESULT OF CONTACTS MADE DURING THE EXHIBITION, HIS FIRM EXPECTS TO SELL "INSTRUMENTATION TRAINING RADAR" EQUIPMENT TO THE SWEDISH AIR FORCE IN THE AMOUNT OF \$2 MILLION WITHIN THE NEXT SEVERAL MONTHS. THIS IS IN ADDITION TO THE \$200,000 ORIGINALLY PROJECTED BY THE FIRM IN EXPECTED EXPORT SALES, NEXT 12 MONTHS, GIVEN IN DATRON'S PARTICIPANTS' REPORT. MR. RANDEAU ALSO REPORTED THAT HE HAD SIGNED THE SWEDISH FIRM TECHNITRON SWEDEN AB TO REPRESENT DATRON IN SWEDEN.

2. REQUEST FINAL REPORT FIGURES TO BE REVISED IN 12 MONTH SALES PROJECTIONS.

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Disposition Approved on Date:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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